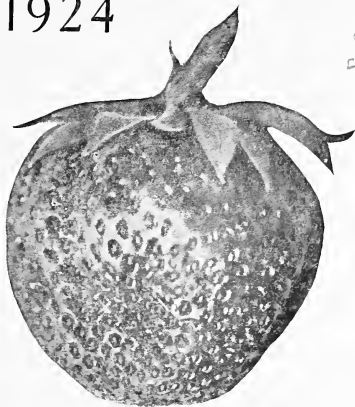


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CR. 41 1924



Special price list

Hardy Plants That Yield Big Crops

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ONEKAMA, MICH.
Permit No. 1

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B. & H. NURSERIES

BURMEISTER & HARTUNG
" " PROPRIETORS

ONEKAMA - MICHIGAN

Highest Quality Fair Prices
Superior Service

B. & H. Strawberry Plants are the Best That Grow

Every successful grower knows that it is a waste of time and money to put cheap strawberry plants into the ground. We do not argue for high prices but you know when you get something at too low a price it will turn out to be too cheap to be good. B. & H. northern grown plants prove their superiority when planted in fields with other plants.

BEST OF THE STANDARD VARIETIES

Premier

Early. Staminate or
Perfect Flowering.

All B. & H. Premier strawberry plants have a heavy leaf growth that protects great clusters of deep red, finely formed, luscious berries. The fruit ripens extra early, is red through and through and the calyx keeps green so that berries are unusually attractive when packed in boxes for market. The Premier has a deep rooting system with the healthiest of foliage. It survives frosts that are fatal to many others. Its ability to pick up after a drought is surpassed by no other variety. It does well in all sorts of soils and climatic conditions. The fruiting season of the Premier is unusually long and it is not only perfect flowering but one of the best of pollenizers for the early and mid-season varieties.

Howard, No. 17

Early. Staminate or
Perfect Flowering.

Howard, No. 17, is a berry of so many fine qualities that enthusiasts can speak of it in only the highest terms of praise. It is a large handsome and highly flavored berry, that is produced in very heavy quantities on plants that are vigorous, with perfect foliage. The berries generally are among the largest grown, they are never misshapen and they maintain their size and quality during a long season. As they bear early they can be counted upon to get to market when prices are high and they stand up well when shipped to distant markets. Plants appear to be immune from disease and after producing a heavy crop the foliage seems as green, healthy and luxuriant as at the beginning of the season. The Connecticut Agricultural College in 1918 reported the Howard, No. 17, the best variety of strawberry tested by it in a period of ten years. Crops from it have been reported as high as 15,000 quarts per acre and the berries are of a rich, glossy red and of a quality difficult to improve upon.

Dr. Burrill

Medium Late. Staminate
or Perfect Flowering.

Dr. Burrill plants grown on the B. & H. farms are heavy producers of fruit that is delicious and beautifully formed. The surface of the berry is a deep, glossy red, only a little lighter in color than the Senator Dunlap. The meat is solid and rich. Its long and heavy root system makes it a splendid drought resistor. The foliage is large and of a dark green, having a tough tissue that insures freedom from leaf spots. It is a good plant maker, always making enough plants for the hedge or matted row system. Its blossoms are large, hardy and well developed and very rich in pollen; blooms over a long season, making it an ideal pollenizer for pistillate varieties. Commences to ripen early and extends over a long season.

Senator Dunlap

Mid-Season. Staminate
or Perfect Flowering.

Senator Dunlap has been for many years one of the most popular of strawberries, both for table use and for canning. Berries are dark red with glossy finish shading to deep scarlet on under side and the fruiting season is unusually long. Its foliage is healthy in the north but susceptible to leaf spot in southern states. Very hardy and drought resistant.

Gibson

Medium Early. Staminate
or Perfect Flowering

The Gibson has vigorous plants that are very hardy in bud and bloom, with foliage that is tough and resistant to drought and it makes runners freely. In a government publication the statement is made that the Gibson strawberry is liked because it is hardy and productive of large, attractive fruit, which reaches the market in good condition. The bountiful crop of berries is uniform in size for a long season and is very popular with growers because it is so dependable a cropper, even withstanding frosts in sections where other varieties have been hurt. Berries from Gibson plants of B. & H. quality always bring highest market price. They are of bright crimson, or deep red, that

goes all the way through, and combine firmness of texture with delicacy of flavor. We know of no strawberry plant that will produce more quarts of berries to the acre. They are always delicious for immediate table use and they are excellent for shipping or canning, as their quality, color and flavor hold up.

Eaton

Medium Early. Staminate
or Perfect Flowering

The Eaton ripens fruit through a long season and is classed by some as mid-season. The berries are of very large size and are of a deep red color that extends to the heart of the fruit. They are especially praised for keeping a perfect cone shape and for their freedom from white or green tips. They are very productive, of delightful flavor and of unusual firmness that makes it valuable for marketing.

Aroma

Late. Staminate or
Perfect Flowering.

The Aroma plants grown by the B. & H. Nurseries produce berries that are very firm, of high quality and of a rich aromatic flavor that suggested the name Aroma. The berries are a bright, glossy red, or bright crimson on the surface, with flesh a lighter red. In shape the berries are smooth and conical. The plant has a habit of growing low and spreading so that a way is opened for the sunlight to reach the crowns and they are heavy producers of fruit. It does finely in fairly heavy soil as well as in light and sandy ground. Berries from Aroma keep so well that one of the U. S. Government publications classes it as one of the best shipping varieties in the country.

Brandywine

Medium Late. Staminate
or Perfect Flowering.

Deeply rooted plants of Brandywine endure dry weather better than some other sorts. The fruit is deep red, of distinctive flavor and firm flesh. Plants make runners freely and do well on fairly heavy soil. The quality of the fruit is praised in government reports, which show it is susceptible to leaf spot in some eastern states. The Brandywine was originated in Pennsylvania in 1889.

Magic Gem

Medium Late. Staminate
or Perfect Flowering

Magic Gem is a wonderful producer of large, deep rich red berries that are excellent for canning or for shipping to market. Seeds are deeply imbedded in the berries and attract attention, while well formed calyxes remain fresh and bright for a long time and make it desirable when packed. Magic Gem is a strong vigorous grower with leaves and stems very thick and tough, withstanding all weather conditions. It has the desirable faculty of maturing all of its fruit, so that the last picking is almost as large and attractive as the first. It is a strong medium late or mid-season, its blooming season extending over such a long period that it is successfully used for mating any except very early pistillate varieties.

Bun Special

Medium Late. Staminate
or Perfect Flowering

Bun Special is one of the late introductions and has met with enthusiastic praise. The plants have heavy crowns and strong fruit stems. The berries are uniformly large and of a beautiful bright red, clear thru, of excellent quality and exquisite flavor. It is splendid for table, for market or for canning. The plants are vigorous and healthy and do well in making plants.

Cooper

Mid-Season. Staminate
or Perfect Flowering

The Cooper is one of the later introductions and has been widely praised for its quality and appearance. The berries grow to such a size that they have caused decided sensations in many markets and the quality is of extreme excellence at the same time. The berries from Cooper plants are usually very uniform in size and color of a deep, glossy red, so that they make an especially attractive appearance. This is one of the most productive of varieties, and will repay care given when planted in the hill system. It begins ripening along with Gibson and other mid-season sorts and continues to bear over a longer period.

FEWER VARIETIES ADVISED

State horticulturists and Michigan fruit growers generally have reached the conclusion that more satisfactory results would be obtained if there were fewer varieties in commercial plantings. We offer nothing that has not been fully tried out and found the best of its class or season. Many of our customers have taken our judgment in selection in venturing with small fruit plants.

As we will not list a variety that we have not the utmost confidence in you are safe in making your selections from our list.

EVERBEARING STRAWBERRIES

Only a few years ago everbearing strawberry plants were scarce enough to be regarded as a curiosity. Now they are grown by countless millions in several states, extensively by farmers. As an indication of the great demand for everbearers we have had orders from single customers for more than a half million plants.

Progressive

Everbearing. Staminate
or Perfect Flowering

Progressive everbearing strawberry plants produce phenomenal crops of medium large berries of a beautiful red color, both inside and outside and of an exquisite flavor. The fruit is fine for your table as well as for canning and preserving.

Practically all fruit is brought to maturity on our plants that are able to resist drought to a very great degree. When planted in spring Progressive plants yield fruit in the summer and fall of the same year, then produce a heavy crop the following year, beginning to bear a week or so ahead of standard or June bearing varieties. Progressive plants are especially adapted to intensive culture on rich soil. They have not been found adapted to all sections of the south. Southern customers can be assured that Progressives will do well wherever any everbearers have been found adapted to conditions. They have been recommended by a government publication as one of the most resistant to leaf spot trouble. They are recommended for planting with any pistillate variety as they are strongly staminate.

Champion

Everbearing. Staminate
or Perfect Flowering

The Champion is one of the newer introductions among the everbearers and is given very enthusiastic praise. The berries are of the highest quality, dark red and of good size, some growers regarding them as superior to Progressive. The plants have

proved their extreme hardiness and bear heavily even through a season of unusual drought. It was first introduced in southern Michigan where it is claimed 5,623 quarts of berries were picked from 17,000 Champion plants on an acre of ground, and for which the grower received \$2,059.20. Plants grown by us on northern ground are an improvement on the original stock. For best results with this or any everbearing strawberry plants, set them in fertile soil and keep them well cultivated. Pick off blossoms until early or middle July the first year and you will have a good crop of fruit through the fall months.

RASPBERRIES

Raspberries are comparatively easy to grow. Big profits frequently are obtained from them. As a rule the best time for planting them is in the spring. Careful cultivation is sure to be rewarded in raspberry growing and thorough spraying is advised. Rich soil is not necessary, but the results are quickly noticeable when raspberry fields are fertilized.

CUTHBERT—The Cuthbert is without doubt the best late red raspberry. It is one of the heaviest yielding and finest flavored of all red raspberries. It is a wonderful shipper. In the vicinity of Onokama one grower has a record of over 1000 crates of 24 pints each from a three acre plantation.

KING—The King is a wonderful early red raspberry. The berries are very large, bright red and easily picked. It is very hardy and a strong grower.

CUMBERLAND—The Cumberland is the heaviest yielding and most profitable of black raspberries. Plants are vigorous, growing luxuriously wherever planted and are exceedingly productive of berries that are not equaled in size or quality by any variety. Fruit ripens medium early.

BLACKBERRIES

ELDORADO—This is a very strong, upright grower, free from disease and extremely productive. The Eldorado is the most profitable blackberry under cultivation. Berries are large; jet black, of excellent flavor, fine for home and for market. They bear fruit for a long season. The vines are very hardy and do not winter kill.

WE GROW FINE GLADIOLUS BULBS

If you are interested in Gladiolus Bulbs you should get our list of varieties. We have printed a separate descriptive folder that we will be pleased to send you free, upon request.

BEST OF GRAPES

Grapes grow well in almost all sections of the United States. The soil should be well drained, the vines given liberal applications of well rotted manure each year, with a dressing of slaked lime every few years. With good care and cultivation it is not uncommon to have grape vines yield as much as eight tons of grapes to the acre. We list only the most valuable varieties.

CONCORD—Black, luscious fruit; vine hardy, healthy and very productive. This is the most popular of grapes. Berries large, skin tender but carry well to market.

MOORE'S EARLY—Very popular black grape that begins to ripen two or three weeks earlier than Concord. Hardy, productive and always bring a good price.

WORDEN—Seedling of the Concord that ripens large black grapes ten days earlier than the Concord. Of fine appearance and flavor but does not ship so well to distant markets.

NIAGARA—Leading white grape for home or market. Berries tender and sweet with a tough skin that carries them well. It is a great cropper and is widely popular.

CAMPBELL'S EARLY—Always listed among the best black grapes. Vines grow strongly and fruit is of fine quality that keeps well.

MOORE'S DIAMOND—Berries are large, with thin firm skin, greenish white at first and turning yellowish when ripe. Tender, sweet, rich flavored.

AGAWAM—Vine a strong grower. Berries large with thick skin, turning red or amber when ripe. Juicy, with aromatic sweet taste.

STATE DEPARTMENT OF AGRICULTURE CERTIFICATE OF NURSERY INSPECTION

No. 2939

This is to certify, that I have examined the nursery stock of Burmeister & Hartung, Onokama, Michigan, and find it apparently free from dangerous insects and dangerous contagious tree and plant diseases.

This certificate to be void after July 31, 1924.

Bureau of Foods and Standards,
W. P. HARTMAN, Director.

Lansing, Mich., Oct. 16, 1923.

PRICE LIST FOR 1924

These prices are for Plants packed and delivered to our Post Office or Express Company here. Transportation charges to be paid by the purchaser. You may select 500 or more of a variety at the thousand rate.

STRAWBERRY PLANTS

Early Varieties

	25	50	100	250	1000
Premier	\$.35	\$.60	\$1.00	\$1.70	\$5.00
Howard, No. 17	.35	.60	1.00	1.70	5.00

Mid-Season Varieties

	\$.30	\$.50	\$.80	\$1.40	\$3.75
Dr. Burrill	.30	.50	.80	1.40	3.75
Senator Dunlap	.35	.60	1.00	1.60	4.50
Gibson	.50	.70	1.25	2.15	7.00

Late Varieties

	\$.35	\$.60	\$1.00	\$1.70	\$5.00
Aroma	.35	.60	1.00	1.70	5.00
Brandywine	.40	.65	1.10	1.80	5.50
Gibson	.60	.90	1.60	2.75	9.00
Bun Special	.70	1.10	1.90	3.75	12.00

Everbearing Varieties

	\$.60	\$.90	\$1.60	\$2.75	\$9.00
Progressive	.65	1.00	1.75	3.00	10.00

RASPBERRY PLANTS

	\$.75	\$1.20	\$2.00	\$4.00	\$15.00
Cuthbert (red)	.75	1.20	2.00	4.00	15.00
King (red)	.75	1.20	2.00	4.00	15.00
Cumberland (black)	.75	1.20	2.00	4.00	15.00

BLACKBERRY PLANTS

	\$1.50	\$2.40	\$3.50	\$7.50	\$30.00
Eldorado					

GRAPE VINES

	Each	6	12	25	100
Concord	\$.15	\$.70	\$1.00	\$1.75	\$5.00
Moore's Early	.20	1.00	1.80	3.40	8.00
Worden	.20	1.10	2.00	3.60	9.00
Niagara	.20	1.00	1.80	3.40	8.00
Campbell's Early	.25	1.00	1.80	3.40	8.00
Moore's Diamond	.25	1.25	2.25	4.00	12.00
Agawam	.20	1.00	1.80	3.40	8.00

FRIENDS, AGAIN WE GREET YOU

Our business has been piling up so fast that we need to stop for breath.

This little folder is to remind you of our last year's visit and to accept your congratulations upon our success. Orders each year are double of last previous year. Isn't that going some?

That is why we are not sending out new catalogs this year and not advertising. We want a chance to catch up with demands.

Of course we are accepting orders from old customers and from those who received our catalog last year but we hope all of you will let us know very early what you want. Every year we have to return money to friends who got their orders to us too late. We hate to disappoint friends that way. And we hate to lose the money, too. We attribute our big success to the high quality of our plants and to our service of satisfaction guaranteed. If you have tried them we don't need to tell you what you know.

Our Guarantee

We guarantee our plants to be true to name and to satisfy you in every way. On arrival if these plants do not come up to your expectations, ship them back to us and we will refund your money.

BURMEISTER & HARTUNG.

We shipped over 4,000 orders last spring and had but four complaints, so you see our guarantee cost us a trifle, considering the volume of business. It is because we are able to fill our orders with such complete satisfaction that the business of the B. & H. Nurseries has made such tremendous progress.

FROM SATISFIED CUSTOMERS

From the many gratifying letters we have received from satisfied customers we are printing a few which have come from all parts of the United States. We shall be pleased to receive others from you when you have proved the quality of our plants.

Bear Lake, Mich. Burmeister & Hartung:—The plants ordered from you came in good shape and am well pleased with them. I have grown as high as six acres of strawberries in market gardening in one season, but have never bought strawberry plants with a root system that equaled those purchased from you.

M. C. GUILD.

Grand Island, Neb. Burmeister & Hartung:—The grapes and strawberry plants arrived in good condition and must say they are the finest we have ever seen, they are so well rooted. Thanking you for the promptness with which you filled my order I remain, a satisfied customer.

MRS. VILLA A. MARKS.

Courtney, Mo. Burmeister & Hartung:—The strawberry plants received from you were the best I ever saw. Though they were on the road some time they were so well packed that they looked as if freshly dug.

W. W. HARTNETT.

Moline, Ill. Burmeister & Hartung:—The strawberry plants received from you came in good condition. They look fine. Will want a big order next year.

HENRY SPENCER.

Fort Collins, Colo. Burmeister & Hartung:—Your plants were four days in transit and were in fine condition. They certainly are the best plants I ever saw shipped to northern Colorado and also are the cheapest.

B. A. GUIETT.

Beaverton, Pa. Burmeister & Hartung:—My plants came in excellent condition and am very greatly pleased with them.

M. A. HARTMAN.

Hillsboro, N. H. Burmeister & Hartung:—The plants I ordered from you reached me in fine condition and certainly are as good a lot of plants as I ever bought. Enclosed find money order for which please send me 100 more of the Champion everbearers.

W. L. HANNAH.

Camden, Me. Burmeister & Hartung:—The plants you sent me by mail came in fine shape. They are making a splendid showing.

A. A. MANSFIELD.

Seattle, Wash. Burmeister & Hartung:—The strawberry plants I ordered from you have reached me all O. K. in good condition. I am extremely well pleased with them.

GEORGE W. HILLMAN.

Nevada, Iowa. Burmeister & Hartung:—I am so well satisfied with my early order of strawberry plants that I am ordering more to be sent by express.

A. H. OLESEN.

Derby, Conn. Burmeister & Hartung:—The plants I received from you last year are looking fine and I am sending an order for early shipment this year.

JOSEPH M. HART.

Hagerstown, Md. Burmeister & Hartung:—The strawberry plants arrived in very good condition and are growing nicely. I am greatly pleased with them.

CECILIA V. SWEITZER.

INSTRUCTIONS TO PURCHASERS

Read over very carefully before making out your order. Use the Order Sheet enclosed and sign your name very plainly, giving Post Office, County, and State.

Our Location. We are located in the Western Michigan Fruit Belt in Manistee County, about three miles from the tempered waters of Lake Michigan, and 200 miles north of Chicago.

Our Terms are cash with order, or will book early orders if one-fourth of the amount is remitted on orders sent us before March 15th, and balance to be paid by April 1st or we will allow you 5 per cent discount on all cash orders sent before March 15. Usual terms to the trade. Remit by draft, express or post office money orders, registered letters or your check will do.

AMOUNT OF MONEY TO SEND FOR POSTAGE

We can ship by Parcel Post, and within the nearer Parcel Post Zones it is the cheaper method. Within the first three zones covering 300 miles the limit of weight is seventy pounds, while in all other zones the limit is fifty pounds. As the weights of plants vary and the rate of postage is different in each zone, we have made out a plan which is of advantage to our customers and makes it easy for them to make remittances for postage by using the flat rate listed below. After making up your order, if you prefer to have your plants shipped by Parcels Post instead of by express, look for the group your state is in, then you can easily make your postage remittances per each one hundred plants.

THE RATE PER 100 PLANTS TO THE DIFFERENT STATES IS AS FOLLOWS:

GROUP NO. 1—Michigan, Wisconsin, Illinois, Indiana and Ohio, on Strawberry Plants, \$0.15; Red Raspberry Plants, \$0.20; Black Raspberry and Grape Plants, \$0.25 per 100 plants.

GROUP NO. 2—Iowa, Kentucky, Minnesota, Missouri, New York, Pennsylvania, Tennessee and West Virginia, on Strawberry Plants \$0.20; Red Raspberry Plants, \$0.25; Black Raspberry and Grape Plants, \$0.30 per 100 plants.

GROUP NO. 3—Alabama, Arkansas, Connecticut, Delaware, District of Columbia, Florida, Georgia, Kansas, Louisiana, Maine, Maryland, Massachusetts, Mississippi, Nebraska, New Hampshire, New Jersey, North Carolina, North Dakota, Oklahoma, Rhode Island, South Carolina, South Dakota, Virginia, Vermont, Strawberry Plants, \$0.25; Red Raspberry Plants, \$0.30; Black Raspberries and Grape Plants, \$0.35 per 100 plants.

GROUP NO. 4—Colorado, Idaho, Montana, New Mexico, Texas, Utah, Wyoming, on Strawberry Plants, \$0.35; Red Raspberries, \$0.40; Black Raspberry and Grape Plants, \$0.45 per 100 plants.

GROUP NO. 5—Arizona, California, Nevada, Oregon, Washington and Canada, on Strawberries, \$0.45; Red Raspberries, \$0.55; Black Raspberries and Grape Plants, \$0.65 per 100 Plants.

By Express. This is the safest way to ship live plants, as it makes fast time, with the least liability of delay.

For large orders, or for long distance, express shipment is cheapest, and we think best.

Five Per Cent Discount On Early Orders accompanied by cash in full will be allowed as a special inducement for you to order early, thereby relieving our busy season. On all orders received before March 15th you save 5 per cent. Order now; you can't make 5 per cent any easier.

Our Packing is done in the best possible manner and under our personal care. We use light, strong crates or baskets with plenty of moss for packing strawberry plants, making no charge for the work or package. Our long experience in this line gives us a decided advantage in the matter of safe packing. We also have experienced help who have worked with us for several years. Of course, we do not claim infallibility and are always ready to make reparation where at fault.

Order Blank. Use the order blank enclosed when ordering, being careful to write your name plainly, giving Post Office, County and State, and do this every time you write. Also keep a copy of your order yourself. Be particular to say how goods are to be sent, whether by mail or express. All orders are acknowledged immediately upon receipt. If you do not receive an acknowledgement in a reasonable time, write again.

When to Order. Early, by all means. The rule generally is "First come, first served," also the early orders find full stock, while later some varieties are liable to be exhausted.

Our customers will please remember that the time for filling orders is short, and it would facilitate our work greatly if orders were sent before the rush.

Substitution. In ordering please state whether we shall substitute some other variety in case the kind ordered is exhausted. If not forbidden, we claim the right to substitute something of equal value but always label true to name. We always aim to substitute with a variety similar in quality and season, and always something listed at equal or higher rate.

References. We refer you to the Bank of Onkama. Parties writing to the above please enclose stamped envelope for reply.

Weight of Plants. Strawberry plants will weigh approximately 4 pounds per 100; red raspberry plants 5 pounds per 100; black raspberry plants 8 pounds per 100; blackberry plants 7 pounds per 100; grape vines 10 pounds per 100.

Northern
Grown
New Land
Strawberry
and
other
Small
Fruit
Plants



Experimental Plot of Everbearing Strawberries on the
B. & H. Farms

B. & H.
Plants
Please
Others
and will
Please
You
—
Your
Money
Back
if not
Satisfied